

PSJ15 Exh 96

Message

From: Borelli, Victor [/O=THCG/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS/CN=VICTOR.BORELLI]
Sent: 8/7/2010 2:36:05 PM
To: Steven J. Cochrane [steve@keysourcemedical.com]
Subject: FW: Keysource Oxycodone Sales
Attachments: KeySource Oxy Sales.pdf; HD Smith Oxy Accounts.xls

Let's talk about this when you get back from your mini vacation. I still don't buy off on this information and would like to talk to you about this to run a similar program with your data.

Pull up April - July Oxy sales to these DEA numbers and see what that did to your total volumes.

Thanks,

Victor M Borelli
Director of National Accounts
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From: Muhlenkamp, Kate M (Neely)
Sent: Thursday, August 05, 2010 10:14 AM
To: Borelli, Victor
Cc: Collier, Ginger L
Subject: Keysource Oxycodone Sales

Vic -

Per our conversation please find attached the graph showing the transition of Oxycodone Sales from HD Smith to Keysource of the last several months. I removed the bottle numbers, etc., so you should be able to share the graph with Keysource, as it just denotes scale.



KeySource Oxy
Sales.pdf

Additionally, we had Steve reach out to HD Smith to find out what business they had walked away from. Attached is a list of customers that they have either shut down or severely restricted. We are not suggesting that Keysource adhere to HD Smith's methods, but thought it might be helpful for them to have a list of accounts that a similar business has deemed suspicious.



HD Smith Oxy
Accounts.xls

Steve asked HD Smith how they identified these accounts and HD Smith noted the following:

- CII ratio to normal non scheduled product orders
- If the pharmacy was closed door servicing just physicians
- Large pharmacies with excess orders

- No physician sales
- Pharmacy secondary supplier relations

Let me know if you have any questions. Thanks for your help with this.

Kate

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Customer Number	Customer Name	DEA Regis. No.
70030025	GALLOWAY	BG4336461
70101741	EMERALD PHARMACY	BE7333660
70103003	HIGHRISE CASINO RX LLC	BH9142542
70104432	LAMS	BD9670058
70107767	SUNRISE MEDICAL	BS8558528
30335203	AFFORDAHEALTH PAIN RELIEF CTR.	BK5845726
30335200	ALL FLORIDA PAIN MGT	AS9122045
40000166	ALPHA PHARMACY, INC	BA9212161
40000418	AMERIMED PHARMACEUTICAL SERVICES	BA9597127
41000003	ARMENIA PHARMACY	BA9135395
	BI-WISE DRUGS INC	
30335214	COASTAL PAIN MGT-MARTINEZ	BM2288719
30335213	COASTAL PAIN MGT-SMITH	BS9752557
30335201	DELRAY PAIN CLINIC	BS4671663
40000188	DIRECT DISPENSING	RD0183068
40000492	DIRECT PHARMACY	BD9817668
30335202	FT. LAUDERDALE PAIN RELIEF CTR.	BL9561235
30335207	HOLLYWOOD PAIN RELIEF CENTER	FK0349072
41000000	JEN-MAR PHARMACY	BJ7340906
40000353	KENS DRUGS	BK8211877
40000155	KME RX DBA MEDICAP PHARMACY	BK8801943
40000144	MEDEQ, INC.	BM8926187
40000129	MEDICAL INSTITUTIONAL SERVICES	RM0315893
40000146	MEDIPHARM RX	BM9038010
40000145	MEDIPHARM RX, INC.	BM9038008
40000362	PHARMACY EXPRESS	BP9416567
40000361	PHARMACY EXPRESS OF FL III	BP9741934
40000055	PHARMCORE INC, HALLANDALE PHARMACY	BP8246236
40000337	ORG INC. DBA DUANE'S DISCOUNT DRUGS	BQ9455420
40000173	WORLDWIDE RX, INC.	BW8907733
40000069	YOUR DRUGGIST	AY1916103
10105515	SAFESCRIPT	BS8705519
30350103	DR. DAVID DEMOREST	AD2417144
30350102	DR. GIACCHINO	BG6335485
	FREEDOM PHARMA	
	WORLD HEALTH ASSOCIATION	
14000061	GRIDER DRUG - KEY VILLAGE	BG7574850
14000064	GRIDER DRUG #1	AG3498347
14000062	GRIDER DRUG #2	AG9715751
	RICHIE PHARMACAL	
14000127	PHARMACARE PHARMACY	BP7471078
80000086	MEETING HOUSE COMM PHARMACY	BM3972747
20241341	STUDEWOOD	BS3537163
20235791	PROMED PHARMACY	
30337016	ACE PHARMACY	BA2621084
20272451	AMEX	BA2304842
20259159	BAYO PHARMACY	
30338510	BEST PHARMACY	FB0076023

50162256	CRUCES	BC5457850
20226600	EXPRESS RX PHARMACY	BE8214520
	GRAND PHARMACY	
20266256	I 10 EAST PHARMACY INC	BI7730193
30334017	MAX CARE PHARMACY	BM9331074
20220203	MED EXPRESS PHARMACY	BM6898247
20220201	RICHMOND PHARMACY	BR9366697
20288836	NNWOOD	
20291175	MEDRX PHARMACY	BM9299846
20285591	TXRX	
20249952	TOUCH RX	BT9077745
20277506	Plaza Pharmacy Pasadena	BP9274628
20277598	Seabrook Pharmacy	
14000328	Tug Valley Pharmacy	FT0251227
70081903	St. Pauls Pharmacy	BS5385504
40000034	Generic Depot #2	BG5677630
40000631	Generic Depot #3	FG1544229
40000532	Covenant /Grace Discount	FC0771471
51503376	Renaissance Family Pharmacy	FR0704040
40000493	Summit Investment; Bay Area Pharmacy	FB0584690
40000568	Summit Investment; Bay Area Pharmacy #2	FS1121526
14000690	Southgate Pharmacy	FS1253765
14000683	Pharma 1	
70015301	Community Phcy #1	BC9843132
70015302	Community Phcy #2	FC0531512
70015303	Community Phcy #3	FC1179945
70015304	Community Phcy #4	FC1303990
70015305	Community Phcy #5	FC1304005
40000419	Fletcher Discount Pharmacy	FF0098536

Customer Number	Customer Name	DEA Regis. No.
40000297	DISPENSING PHYSICIAN CONSULTAN	FD0349983
40000025	DELRAY SHORES PHARMACY	AD6548195
40000074	TOWN DRUG OF HOLLYWOOD INC	AT0192928
40000419	FLETCHER DISCOUNT PHARMACY	FF0098536
40000559	UNIVERSITY PHARMACY INC	BU9949946
40000125	PHARMACY ONE INC DBA	BP7204833
40000530	HILLS PHARMACY LLC	FH0772257
40000506	PROSCRIPT PHARMACY SERVICES IN	BP6777532
40000507	CHOICE PHARMACY INC	FC0326606
40000339	LIFE EXTENSION PHARMACY INC	FL0025064
40000619	TNC PHARMACY, LLC	FT1155907
40000214	APEX PHARMACY	BA9663332
40000440	G & H PHARMACY INC	BG9194527
40000567	GOODMAN DRUGS, INC	BG3982661
40000417	ACOLOGY PRESCRIPTION, COMPOUND	BA7001821
40000576	TRINITY PHARMACY	BT9848170
40000455	KABS OF TAMPA INC DBA	FK0112906
40000632	GENERIC RX, LLC	FG1524657
40000006	IZZ AND SONS	BI5793395
40000116	PHARMACY CARE, INC/DBA	BP6725367
40000328	BRADYS PHARMACY	BB9995448
40000458	A.I.P HEALTHCARE SERVICES,	FA0523147
40000646	ANTHONY'S DRUGS, INC	FA1631250
40000182	SPEEDY SCRIPTS PHARMACY	BS8650675
40000435	TRU-VALU DRUGS INC	A97118246
40000304	BESHARA ASSOCIATES INC	BB0785759
40000543	MEDEX PHARMACY INC	FM0783262
40000063	DAVID'S PHARMACY AND SURGICAL	AB7128487
40000596	SIMFAROSE PHARMACEUTICAL	FS0588004
40000143	LINTON SQUARE PHARMACY	BL6175574
40000608	WOOLLEY'S PHARMACY, INC	BW3053890
40000216	SPEEDY SCRIPTS II, INC	BS9433323
40000493	SUMMIT INVESTMENT, LLC	FB0584690
40000637	SHAAN BUSINESS, INC DBA	FS1539937
40000359	OSBORNE PHARM INC	BO9931557
40000568	SUMMIT INVESTMENTS DBA	FS1121526
40000643	LAMBRIGHT PHARMACY, LLC	FL0745870
40000444	KINGS DRUGS INC DBA KING PHARM	BK9199349
40000578	US 1 PHARMACY,INC	FU1198604
40000594	TREASURE COAST SPECIALTY	BT9856002
40000548	WOOD'S NATURAL PHARMACY PL	FW1033428
40000454	KABS OF TAMPA INC DBA	BK9855997
40000529	POPE SHENOUDA LLC DBA	FP0721123
40000449	BENAK INC DBA TAMPA DRUGS	BB8134570
40000442	VANDANA INC, DBA DISCOUNT RX	BV9473985
40000527	ACCESS AMERICARE HEALTH	FA0796271
40000575	PROMISE PHARMACY LLC	BP9784338

40000604	HUDSON DRUGS LLC	FH1172131
40000072	DR G'S PHARMACY	BD7669293
40000607	NDBP LLC DBA	FN1282968
40000652	JPPD, INC	FJ1672763
40000500	DAYLAN INC DBA SANDLAKE PHARMA	FS0617893
40000544	SENIFF ENTERPRISES, INC	FS0809585
40000457	KABS OF TAMPA INC DBA	FK0200915
40000585	ALLEN INVESTORS AND PHARMACY	FA1195343
40000601	A & H RX, LLC	BA9653305
40000531	TRINITY PHARMACY II INC	FT0531586
40000109	IZZ AND SONS, INC /DBA ROBERT'	BI6616138
40000553	WEST ATLANTIC PHARMACY INC	FW1049558
40000654	INTEGRA NETWORK CORP	FI1651505
40000574	CARE MART INC	FC1157521
40000675	TORI, INC	FT0446472
40000676	LAKELAND CITY PHARMACY, INC	FL1229651
40000649	PHARMCO, LLC	FP0784872
40000443	HEPZIBAH INC DBA KAY PHARMACY	BH8636598
40000684	BISK VENTURES, INC	FB1458199
40000686	FRIENDLY PHARMACY INC	FF1780003
40000581	GRANDE PHARMACY LLC	FG1145754
40000474	DYL, LLC DBA WEST GORE PHARMAC	FD0486490
40000497	LANTANA PHARMACY INC	FL0627464
40000666	APOTHECARY DEVELOPMENT CORPORA	AH0192865
40000625	RDS PHARMACY MANAGEMENT INC	BR9443728
40000672	KGJ ENTERPRISES, LLC	FK1795852
40000453	KABS OF TAMPA INC DBA	BK7456052
40000276	JUPITER DRUGS	BJ5504243
40000155	KME RX INC	BK8801943
40000504	LISSMART MEDICAL SUPPLY	FL0600696
40000017	POMPANO PHARMACY	AP0163458
40000476	FLORIDA DISCOUNTS RX #1 INC	FF0853300
40000475	SENIORCARE COMMUNITY PHARMACY	BS9803164
40000267	CHRONIC CARE PHARMACY	BC9625231
40000569	OCEAN SIDE PHARMACY	AO3080316
40000683	LAMBRIGHT PHARMACY, LLC	FL1790117
40000668	FELKY RX, LLC	FF0704610
40000653	KRISHNA PHARMACY, LLC	FK1778565
40000560	PRIDE PHARMACY, INC	FP0988014
40000534	CENTER CITY PHARMACY	BC9399949
40000509	AB SPECIALTY PHARMACY INC	FA0615205
40000558	KABS OF TAMPA INC	FK0761672
40000677	JONES TOTAL HEALTH PHARMACY, L	FJ1733725
40000196	MEDICATION STATION	AM1017979
40000532	INACTIVE COVENANT ENTERPRISE G	FC0771471
40000636	THE SMART CHOICE GROUP,INC DBA	FT1581431
40000557	UNIVERSITY DRUGS, LLC	FU0603779
40000588	BAY STREET PHARMACY INC	AB2646404
40000698	WESTSIDE PHARMACY, LLC	FW1897377
40000605	EL VIGNOBLE, LLC DBA MEDICINE	FM1237002

40000305	MERIT PHARMACY INC	BM5282619
40000186	LOCATEL SUNNY ISLES LLC	BL9610711
40000003	V H ENTERPRISES INC	AV6332441
40000699	DAVE PHARMACY, LLC	FD1895234
40000696	SAISAI INC	FS1843689
40000680	MEDLINE ENTERPRISES INC	FM1717137
40000629	BLAKE PHARMACY, LLC	FB1353743
40000071	LOCATEL HEALTH & WELLNESS	BL8930578
40000002	MERCY HOSPITAL DBA MERCY	AM7649342
40000648	ST MARKS PHARMACY LLC	FS0910807
40000580	HEPZIBAH INC	FH1101358
40000595	PHYSICIAN PREFERRED	FP1195331
40000600	SUNCOAST VITAL CARE, INC	BS3063687
40000688	SCRIPT SAVE PHARMACY INC	FS0442145
40000383	HEALTHPLUS PHARMACY	BH9523437
40000451	TAJOSE LLC, HEART-MED PHARMACY	BT9195620
40000519	RX CARE PHARMACY SERVICES INC	FR0622642
40000662	CIRCLE S PHARMACY, INC	BC1222734
40000010	BOCA PHARM PAK	BB2617631
40000697	TIME SQUARE DRUGS INC.	FT1881172
40000131	PRO PHARMACY & DISCOUNT	BP9053303
40000154	SKYEMED PHARMACY INC	FS0745248
40000136	PRESIDENT PHARMACY & DISCOUNT,	BP9372967
40000210	BJ'S PHARMACEUTICAL & MEDICAL	BB9135408
40000616	DISCOUNT PHARMACY OF PINES, IN	FD1269960
40000189	TECH PHARMACEUTICAL	BT9628706
40000123	ANN'S PHARMACY & DISCOUNT, INC	BA8557362
40000456	TAJOSE LLC, HEART MED PHARMACY	BT9475193
40000477	MED-CARE INFUSION SERVICES, INC	BM3665190
40000039	PHARMO-MEDICAL INTERNATIONAL	AP1701146
40000291	NANY'S PHARMACY & DISCOUNT COR	BN9709861
40000547	MAGNA EMPIRE GROUP INC	FM1124320
40000096	GLOBAL PHARMACY SERVICES, INC	BG9454808
40000577	SKYEMED PHARMACY & INFUSION SV	FS0745248
40000611	MEDSTAR, INC	FM0799974
40000347	ULTRA MEDICAL SERVICES INC, DB	BU9546308
40000184	OAKWOOD CENTER OF	AC4440501
40000064	INFUSION TECHNOLOGIES, INC	BA6733580
40000005	S.J.T. CORP/DBA/AMERICANA	BS4239023
40000019	ORLY PHARMACY INC #2	BO3752993
40000045	PALM AVENUE PHARMACY INC	BP5548841
40000079	FEMY DRUG CORP DBA OLYMPIA PHA	BF9454327
40000080	REGIONAL PHARMACY #2	BR6172237
40000122	FLORIDA PHARMACY, INC	BF8290087
40000181	PHARMACY MEDICAL SERVICES	BP9607512
40000209	HIALEAH PHARMACY INC	FH0484989
40000262	QUESTCARE PHARMACY LLC	BR7278989
40000354	BUDGET DRUGS, BUDGET DISCOUNT	FB0066882
40000375	ULTRATECH MED SUPPLY & EQUIPME	BU6083416
40000413	DISPENSING PHYSICIAN CONSULTAN	FD0349983

40000425	FOLKLORE PHARMACY DISCOUNT	BF9601510
40000452	RX HEALTH PHARMACY INC	FR0554281
40000512	NICANOR PHARMACY	FN0703012
40000518	ATLANTIS PHARMACY, INC	BA9032599
40000538	I.C.F. ENTERPRISES, INC	FS0865406
40000550	JACKSON PHARMACY AND	FJ0993318
40000571	CORAL WEST PHARMACY DBA	BC5102405
40000642	MPS RX FLORIDA, LLC (ORLANDO)	FM1503297
40000645	E P MEDICAL EQUIPMENT, INC	BE5832767
40000663	UNITED PHARMACY & DISCOUNT INC	FU1150349
40000665	FIRST PRIME MEDICAL CENTER, IN	FF1215993
40000670	BOCA PHARMACY SERVICES, INC	BB7497414
40000679	EL JARDIN PHARMACY INC	BE8537562
40000687	APOTHECARE ENTERPRISES, INC	BA2593209